	REQUIREMENTS FOR SELLING LONG TERM CARE						
Clark	License Type Required to Sell LTC/Partnership Education Required Prior to Selling		LTC/Partnership 1	LTC/Partnership Education			
State	Long Term Care	Long Term Care	Partnership Requirement	Long Term Care	Partnership Requirement	Non Resident Rules	
AL	Accident & Health	met to sell LTC.	Policy.	Partnership requirement must be met to sell LTC.	qualified to sell LTCP.	Long-term care model training requirements met for another state will satisfy the training requirements for this state.	
AK	Health	None	None	None	None	None	
AZ	Accident & Health	Partnership requirement must be	8 hour NAIC Model Course will be required prior to selling a LTC Policy.	Partnership requirement must be met to sell LTC.	4 hours of LTC Education will be required every 2 years after completion of the initial 8 hour course.	Allows an insurance producer's completion of LTC insurance education in another state to satisfy the AZ educational requirement if the other state's requirement is substantially similar.	
AR	Accident, Health & Sickness	Partnership requirement must be met to sell LTC.	-	4 hours of LTC Education will be required every 2 years after completion of the initial 8 hour course.	The Partnership education requirement is included in the LTC training course.	Nonresidents are exempt if they meet these requirements in any state.	
CA	Accident & Health	8 hours of CA-Specific LTC is required prior to selling Long	8 hours in Partnership LTC is required prior to selling LTCP; must also meet CA regular LTC requirement.	8 hours of LTC Education is required every 2 years after the initial 8 hour course is taken to remain qualified to sell Long Term Care.	8 hours of LTCP Education is required every 2 years after the initial 8 hour course is taken to remain qualified to sell LTCP.	Nonresidents must comply with resident LTC & LTCP Education rules.	
СО	Accident & Health	An initial training of 8 hours of general LTC must be completed prior to selling Long Term	requirement for a total of 16 hours of LTC education.	No less than 5 hours of ongoing LTC training is required every 24 months after the initial 16 hours have been met.	The Partnership education renewal is included with the 5 hours of LTC education required every 24 months.	Nonresidents are exempt if they satisfy the LTC requirement in their home state.	
СТ	Accident & Health		A 7 hour, one time, certification course in LTC Partnership is required prior to selling Partnership.	None	None	Nonresidents must comply with resident LTCP Education rule.	
		Residents must take 3 hrs LTC as part of biennial License CE	•			Nonresidents are exempt from meeting the Partnership education requirement in this	
DE	Health	<i>U</i> ,	None	None	None	state.	
DC	Accident & Health	None	None	None	None	None	

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State	License Type Required to Sell	LTC/Partnership Educatio		LTC/Partnership l	Education Renewal	LTC/Partnership Education
State	Long Term Care	Long Term Care	Partnership Requirement	Long Term Care	Partnership Requirement	Non Resident Rules
FL	Health	Partnership requirement must be	8 hour NAIC Model Course is required prior to selling a LTCP Policy.	Partnership requirement must be met to sell LTC.	4 hour NAIC Model Course is required every 2 years after the initial course is taken to remain qualified to sell LTCP.	Nonresidents must comply with resident LTC & LTCP Education rules.
GA HI	Accident & Sickness Accident, Health & Sickness		8 hour NAIC Model Course & state supplement is required prior to selling a LTCP Policy.	None None	4 hour NAIC Model Course is required every 2 years after the initial course is taken to remain qualified to sell LTCP.	Nonresidents must comply with resident LTC & LTCP Education rules.
н	Accident, Health & Sickness	None	None	None	None	
ID	Disability	Partnership requirement must be	8 hour NAIC Model Course is required prior to selling a LTCP Policy.	Partnership requirement must be met to sell LTC.	4 hour NAIC Model Course is required every 2 years after the initial course is taken to remain qualified to sell LTCP.	Long-term care model training requirements met for another state will satisfy the training requirements for this state.
IL	Accident & Health	Partnership requirement must be	8 hour NAIC Model Course is required prior to selling a LTCP Policy.	Partnership requirement must be met to sell LTC.	4 hour NAIC Model Course is required every 2 years after the initial course is taken to remain qualified to sell LTCP.	Nonresidents are exempt if they satisfy the LTC Partnership Program training requirement in their home state.
IN		8 hours of LTC is required prior to selling Long Term Care.	7 hours of Partnership is required, one time, prior to selling. 4 hour NAIC Model Course is	5 hours of LTC Education is required every 2 years after the initial courses are taken to remain qualified to sell Long Term Care.	None 3 hour NAIC Model Course is required every 3 years after the	Nonresidents must comply with resident LTCP Education rules. LTC model training requirements met for another state will satisfy the training
IA	Accident & Health	Partnership requirement must be		Partnership requirement must be met to sell LTC.		requirements for this state.
KS	Accident, Health & Sickness	Partnership requirement must be	Effective July, 2010, 4 hour NAIC Model Course will be required prior to selling a LTC Policy.	Partnership requirement must be met to sell LTC.	Effective July, 2010, 1 hour of LTC Education will be required every 2 years after completion of the initial 4 hour course.	Allows an insurance producer's completion of LTC insurance education in another state to satisfy the KS educational requirement if the other state's requirement is substantially similar.

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State	License Type Required to Sell	cense Type Required to Sell LTC/Partnership Education Required Prior to Selling LTC/Partnership Education Renewal		Education Renewal	LTC/Partnership Education	
State	Long Term Care	Long Term Care	Partnership Requirement	Long Term Care	Partnership Requirement	Non Resident Rules
KY		Partnership requirement must be	8 hour NAIC Model Course will be required prior to selling a LTC Policy.	Partnership requirement must be met to sell LTC.	4 hours of LTC Education will be required every 2 years after	Allows an insurance producer's completion of LTC insurance education in another state to satisfy the KY educational requirement if the other state's requirement is substantially similar.
LA			None	None	None	None
ME		Partnership requirement must be	8 hour NAIC Model Course is required prior to selling a LTCP		4 hour NAIC Model Course is required every 2 years after the initial course is taken to remain	Satisfaction of these training requirements in any state will be

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State	License Type Required to Sell	LTC/Partnership Educatio	n Required Prior to Selling	LTC/Partnership l	Education Renewal	LTC/Partnership Education
State	Long Term Care	Long Term Care	Partnership Requirement	Long Term Care	Partnership Requirement	Non Resident Rules
					4 hour NAIC Model Course is	Long-term care model training
			8 hour NAIC Model Course is		required every 2 years after the	requirements met for another
		Partnership requirement must be				state will satisfy the training
MD	Health		Policy.	met to sell LTC.	qualified to sell LTCP	requirements for this state.
		TLTC Product Training is				Nonresidents must complete the
MA	Accident, Health & Sickness	required.	None	None	None	TLTC training as well.
			8 hours of LTC is recommended		AL CLEOTI C	Nonresidents must comply with
	A '1 (0 II 1/1		prior to selling Long Term	N	4 hours of LTC Education is	resident LTC & LTCP
MI	Accident & Health	None	Care.	None	recommended every 2 years.	Education rules.
				4 hours of LTC Education is		
				required every 2 years after the initial courses are taken to		Nonresidents must comply with
		8 hours of LTC is required prior	I TC magninement mount he mat	remain qualified to sell Long	LTC requirement must be met	resident LTC & LTCP
MN	Accident & Health		to sell Partnership.	Term Care.	to sell Partnership.	Education rules.
MS	Accident & Health	None	None	None None	None	None
1410	recident & Hearth	TYORE	TVOICE	rone		rone
					4 hours of LTCP Education is	
			8 hour NAIC Model Course and		required every 2 years after the	Nonresidents must comply with
3.50	** 1.1	Partnership requirement must be		Partnership requirement must be		resident LTC & LTCP
MO	Health	met to sell LTC.	prior to selling a LTCP Policy.	met to sell LTC.	qualified to sell LTCP.	Education rules.
					4 hours of LTCP Education is	
			8 hour NAIC Model Course is		required every 2 years after the	Nonresidents must comply with
3.67	D: 121	Partnership requirement must be	1 1			resident LTC & LTCP
MT	Disability	met to sell LTC.	Policy.	met to sell LTC.	qualified to sell LTCP.	Education rules.
					4 hours of LTCP Education is	Long-term care model training
			8 hour NAIC Model Course and		required every 2 years after the	requirements met for another
	4 11 17 11 0 61 1	Partnership requirement must be		Partnership requirement must be		state will satisfy the training
NE	Accident, Health & Sickness	met to sell LTC.	prior to selling a LTCP Policy.	met to sell LTC.	qualified to sell LTCP.	requirements for this state.
					A1 CLEODEL C	
			O Is asset NATO Madal Cas		4 hours of LTCP Education is	Satisfaction of these training
			8 hour NAIC Model Course is		required every 2 years after the initial course is taken to remain	requirements in any state shall
NV	Health		required prior to selling a LTCP Policy.	None	qualified to sell LTCP.	be deemed to satisfy the training requirements in NV.
NH	Accident & Health		None	None	None	None
1411	Accident & Health	TVOIIC	INOIIC	TYOHE	4 hours of LTCP Education is	Satisfaction of these training
			8 hour NAIC Model Course is		required every 2 years after the	requirements in any state will be
		Partnership requirement must be		Partnership requirement must be		deemed to satisfy the training
NJ	Health		Policy.	met to sell LTC.	qualified to sell LTCP.	requirements in NJ.
1/10	Heatin	met to sell LTC.	i oney.	met to sen Lie.	quanticu to sen LTCI.	requirements in 183.

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State	License Type Required to Sell		n Required Prior to Selling	LTC/Partnership Education Renewal		LTC/Partnership Education
State	Long Term Care	Long Term Care	Partnership Requirement	Long Term Care	Partnership Requirement	Non Resident Rules
NM	Accident & Health	None	None	None	None	None
			8 hours of Partnership is			Nonresidents must comply with
			required, one time, prior to			resident LTC & LTCP
NY	Accident, Health & Sickness	None	selling.	None	None	Education rules.
		10 hours pre-licensing				Nonresidents must obtain the
	Medicare Supplement/Long	education is required to qualify				Medicare Supplement/ LTC
NC	Term Care	2 2	None	None	None	license.
110	Term care	for the fried Supplier of Rechise.	rone	rone	4 hours of LTCP Education is	Satisfaction of these training
			8 hour NAIC Model Course is			
					required every 2 years after the	requirements in any state shall
			required prior to selling a LTCP		initial course is taken to remain	be deemed to satisfy the training
ND	Accident & Health	None	Policy.	None	qualified to sell LTCP.	requirements in ND.
						The satisfaction of these
					4 hours of LTCP Education is	requirements in any state shall
			8 hour NAIC Model Course and		required every 2 years after the	satisfy the training requirements
		Partnership requirement must be	state supplement are required	Partnership requirement must be	initial course is taken to remain	in OH for non-residents.
ОН	Accident & Health	met to sell LTC.	prior to selling a LTCP Policy.	met to sell LTC.	qualified to sell LTCP.	
					4 hours of LTCP Education is	
			8 hour NAIC Model Course is		required every 2 years after the	Nonresidents are exempt if they
		Partnership requirement must be		Partnership requirement must be		meet these requirements in any
ок	Accident & Health	met to sell LTC.	Policy.	met to sell LTC.	qualified to sell LTCP.	state.
022			,-		4 hours of LTCP Education is	Long-term care model training
			8 hour NAIC Model Course is		required every 2 years after the	requirements met for another
		Doute anchin an avianement movet he		Partnership requirement must be		state will satisfy the training
OR	Accident & Health	met to sell LTC.	Policy.	met to sell LTC.	qualified to sell LTCP.	requirements for this state.
OK	Accident & Health	met to sen LTC.	Policy.	met to sen LTC.	quanned to sen LTCP.	requirements for this state.
			8 hour NAIC Model Course is		4 hours of LTCP Education is	
			required prior to selling a LTCP		required every 2 years after the	Nonresidents must comply with
			Policy. 1hour of Partnership is		initial course is taken to remain	resident LTC & LTCP
PA	Accident & Health	None	required prior to selling.	None	qualified to sell LTCP.	Education rules.
						Long-term care model training
					4 hours of LTCP Education is	requirements met for another
			8 hour NAIC Model Course is		required every 2 years after the	state will satisfy the training
		Partnership requirement must be	required prior to selling a LTCP	Partnership requirement must be	initial course is taken to remain	requirements for this state.
RI	Accident, Health & Sickness	met to sell LTC.	Policy.	met to sell LTC.	qualified to sell LTCP.	
	·		•		4 hours of LTCP Education is	Long-term care model training
			8 hour NAIC Model Course is		required every 2 years after the	requirements met for another
		Partnershin requirement must be		Partnership requirement must be		state will satisfy the training
SC	Accident & Health		Policy.	met to sell LTC.	qualified to sell LTCP.	requirements for this state.
SC	Accident & Health	met to sen LTC.	i oney.	met to sen LTC.	quantieu to sen LTCF.	requirements for this state.

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State	License Type Required to Sell	LTC/Partnership Educatio			Education Renewal	LTC/Partnership Education
State	Long Term Care	Long Term Care	Partnership Requirement	Long Term Care	Partnership Requirement	Non Resident Rules
SD		Partnership requirement must be	8 hour NAIC Model Course and state supplement are required prior to selling a LTCP Policy.	Partnership requirement must be met to sell LTC.	4 hours of LTCP Education is required every 2 years after the initial course is taken to remain qualified to sell LTCP.	Nonresidents must comply with resident LTC & LTCP Education rules.
TN		Partnership requirement must be	8 hour NAIC Model Course and state supplement are required prior to selling a LTCP Policy.	Partnership requirement must be met to sell LTC.	4 hours of LTCP Education is required every 2 years after the initial course is taken to remain qualified to sell LTCP.	NR insurance producers that comply with the education requirements to sell Partnership policies in his/her state shall be deemed to comply with the requirements of TN.
TX	Accident & Health		8 hour NAIC Model Course and state supplement are required prior to selling a LTCP Policy.	None	4 hours of LTCP Education is required every 2 years after the initial course is taken to remain qualified to sell LTCP.	Nonresidents are exempt if compliant with LTCP training in home state and home state is a LTCP state. If home state is not LTCP state, licensee must complete TX requirement or designate a home state that qualifies as an LTCP state.
UT	Accident & Health	None	None	None	None	None
VT	Accident & Health	Partnership requirement must be	8 hour NAIC Model Course and state supplement are required prior to selling a LTCP Policy. Producers already licensed and selling on 03/31/2010 must complete the one-time training on or before 03/31/2011.	Partnership requirement must be met to sell LTC.	qualified to sell LTCP.	Nonresidents must comply with resident LTC & LTCP Education rules.
VA	Health		8 hour NAIC Model Course and state supplement are required prior to selling a LTCP Policy.	None	4 hours of LTCP Education is required every 2 years after the initial course is taken to remain qualified to sell LTCP.	Nonresidents must comply with resident LTC & LTCP Education rules.
WA	Disability	Partnership requirement must be	8 hour NAIC Model Course is required prior to selling a LTCP Policy.	Partnership requirement must be met to sell LTC.	4 hours of LTCP Education is required every 2 years after the initial course is taken to remain qualified to sell LTCP.	Nonresidents must comply with resident LTC & LTCP Education rules.

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State	License Type Required to Sell			LTC/Partnership l	Education Renewal	LTC/Partnership Education
State	Long Term Care	Long Term Care	Partnership Requirement	Long Term Care	Partnership Requirement	Non Resident Rules
		Partnership requirement must be	8 hour NAIC Model Course will be required prior to selling	Partnership requirement must be	4 hours of LTC Education will be required every 2 years after	Allows an insurance producer's completion of LTC insurance education in another state to satisfy the WV educational requirement if the other state's requirement is substantially
wv		* *	a LTC Policy.	met to sell LTC.	course.	similar.
WI		Partnership requirement must be			initial course is taken to remain	Nonresidents must comply with resident LTC & LTCP Education rules.
WY		Partnership requirement must be		Partnership requirement must be met to sell LTC.		

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