

# happy NEW YEAR

It's a New Year and as a Contracted Agent with Capitol Life, You've Got a Lot to Be Excited

## JANUARY BONUS

Don't forget, we are kicking off the year with a bonus program that runs to January 31, 2022!

For every five issued and underwritten Plan G and N applications, you will earn a \$1,125 bonus. This equals \$225 per application paying out each time you reach five.

## AGENT INCENTIVE TRIP – NORWEGIAN CRUISE

We're excited to announce our 2023 Agent Incentive Trip. Qualifying Agents will enjoy a weeklong cruise through the mountains and fjords of one of the world's most beautiful countries, Norway.

"Although the fjords are Norway's most striking and dramatic scenic features, there is much else to see, from the vast expanses of rugged tundra in the north to the huge evergreen forests along the Swedish border, from fertile coastal plains in the southwest to the snow-covered peaks and glaciers of the center." – Fodors.com

More details about the trip will be shared via email the week of January 10th.

### Qualification Period:

January 1 - December 31, 2022

Trip Dates: July 22 - 29, 2023

## ON-THE-SPOT UNDERWRITING

With our unique "On-the-Spot" underwriting, most agents receive an underwriting decision in minutes rather than days or weeks. One of the benefits of our tool is that if your client receives a "Yellow" designation all you and your client need to do is answer a few simple questions via the phone and within minutes learn a decision whether the client can be insured or not. This allows you to take care of your client then and there, rather than having to come back a few weeks later.

Don't hesitate to contact our National Sales Managers: Dellys - 469-522-4475, Sarah - 469-522-4623 or Tim - 469-522-4640, to talk about our rates, bonus programs and the 2023 Agent Incentive Trip.

### NATIONAL SALES MANAGERS

Dellys Billingslea

Sarah Diehl

Tim Tilson

\*Applications must be dated between November 8, 2021-January 31, 2022. First premium must be received by February 11, 2022. Bonuses will be paid for every five policies issued and paid. No call centers business will be included in the program and all bonuses will be paid no later than February 28, 2022.

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