

Gear up for the 3rd Annual Med Supp Cup!*

This AEP, we're excited to bring back our favorite cash bonus incentive to help drive your business home in Q4. Sell more Med Supp - take home the Cup! (And some extra cash too).

Here's how it works

1

Issue at least **three Med Supp apps** by Elips Life/Lumico during the month to qualify for that month's bonus. Policies must have:

- Issue dates: 10/1/23 - 1/10/24.
- Effective dates: 10/1/23 - 2/1/24.

2

Earn a cash bonus of \$350 for each **fully underwritten** Med Supp app you issue.

*Must issue **three or more** apps in a single month to qualify for that month's bonus.*

3

Enjoy your hard-earned cash!

NEW FOR 2023: top producing agents will have the chance to win a **trip to Nashville, TN** in April 2024.

[Get the details!](#)

Earn more with Lumico's Med Supp plans now!

For Agent Use Only. Not for Public Distribution.

*Excludes Guaranteed Issue (G.I.) and under age 65 business, with the exception of state-specific Birthday or Anniversary rule G.I. business. To qualify for a cash bonus, Med Supp cases must be fully underwritten; submitted between 10/1/23 - 12/31/23; issued by 1/10/24, with an effective date of 2/1/24 or prior; and underwritten by Elips Life Insurance Company (ELIC) and/or Lumico Life Insurance Company (LUMICO). Med Supp sales in Washington will not qualify for cash bonus payouts, per state guidelines. Bonuses will be paid monthly, and retroactively to the first application issued. ELIC/LUMICO have the exclusive right to change the qualifications and/or rules for this program at any time, including cancellation. All decisions by ELIC/LUMICO regarding the program and/or its cancellation are final. Agents must be actively appointed and remain in good standing with ELIC/LUMICO throughout the duration of the contest period.